

ARIA v CRM

CUSTOMER RELATIONSHIP MANAGEMENT



Lead Management



This is an internal part of Aria CRM where an individual can add their customers, Update all the details, Follow the invasions, Billing Details can be Updated even verified

Account Management



Contains all the necessary details of customers, AMC Part, Previous customer Details and managed all the accounts accordingly

Inventory Management



Inventory details contained all the information about the stocks status.

Being a Company having wide business strategy, Customer Relationship Management (CRM) is a most significant part of business & carries the good relationship between company and customer along with development of an organization.



Features

- Can organize and manages all the details of customer
- Manage all the invoice details management
- Customer accordingly up to the date
- Manage all the accounts
- Synchronizse and flexible

Specifications

CRM is a system that manages company interactions with current & future customers. It often involes the technology to organize, automate, synchronize sales, Marketing and customer support.

Aria Telecom Solutions (P) Limited

Email ID: sales@ariasolutions.net

Call us: 0120-4763966

Web: www.ariatelecom.net

Web: www.arianamaste.com

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